IFMA ATLANTA ANNUAL REPORT

2021-2022





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MISSION, PURPOSE, & OBJECTIVES

Mission

The Atlanta Chapter of IFMA is the premier, focused resource for professional development and innovative solutions in strategic Facility Management.

Purpose

To support a community that fosters vitality, momentum and impact for the facility management professional and associate members

Objectives

- Provide and engage Chapter members with opportunities that expand their professional growth, build business relationships, and advance their career paths
- Inspire passion for the facility management profession that compels and engages facility practitioners to join and participate in the IFMA network, offers unique value with that participation, and attracts volunteer leaders
- Sustain Atlanta Chapter of IFMA's financial integrity



PRESIDENT'S REPORT

Dear Members and Business Partners,

I am pleased to bring you IFMA Atlanta's Annual Report for 2021-2022.

This year undoubtedly marked one of the most unique and unprecedented in our Chapter's history. As the world continued to grapple with the effects of the COVID-19 pandemic, uncertainty became a common thread for us all. Attendance at events and gatherings remained down as people considered their comfort and safety level with in-person meetings. At the same time, Facility Managers were in the spotlight more than ever before as leadership teams across Atlanta and the world turned to their FMs for help with providing and maintaining safe spaces for their employees to work. FMs needed a chance to connect with their peers and to share information on the best way to handle these new challenges.

I am extremely proud of the work the Board and our Committee Chairs did during this time to meet the challenges caused by the pandemic and to find creative and innovative ways to maintain connection and engagement within our Chapter. A few examples include:

- Virtual & hybrid events (including monthly Board meetings)
- Outdoor events
- Combined in-person events

As you will see from the event highlights later in this report, *flexibility* and *adaptability* became the words of the day as we worked to find forums and formats that worked for our members.

Additionally, we revamped our Business Partner program this year, ensuring there were multiple levels for partnership with IFMA Atlanta – even during uncertain times.

Finally, the Chapter continued the important work of providing educational opportunities for our Facility Management professionals and helping to introduce the next group of FMs to the profession. Our chapter continues to be IACET-certified and to provide our members with opportunities to earn CEUs. We were presenters at Georgia Tech's first ever *Building Construction Career Opportunities Conference* and several of our members served as guest speakers in the FM classes at Kennesaw State University.

I am so proud to have served as President of IFMA Atlanta this year and I would like to say a heartfelt thank you to all who have given your time and energy to make IFMA Atlanta such a wonderful organization. This year has been an amazing illustration of why the work you do is so important, and I look forward to seeing what lies ahead in the years to come!

Best,

Laura Hammond

Laura Hammond Chapter President, 2021-202





2021-2022 OFFICERS





LAURA HAMMOND President

LYLE GLADNEY Vice President



CHRISTOPHER MCARTHUR VP Communications



MACHELLE CLARKE VP Professional Development

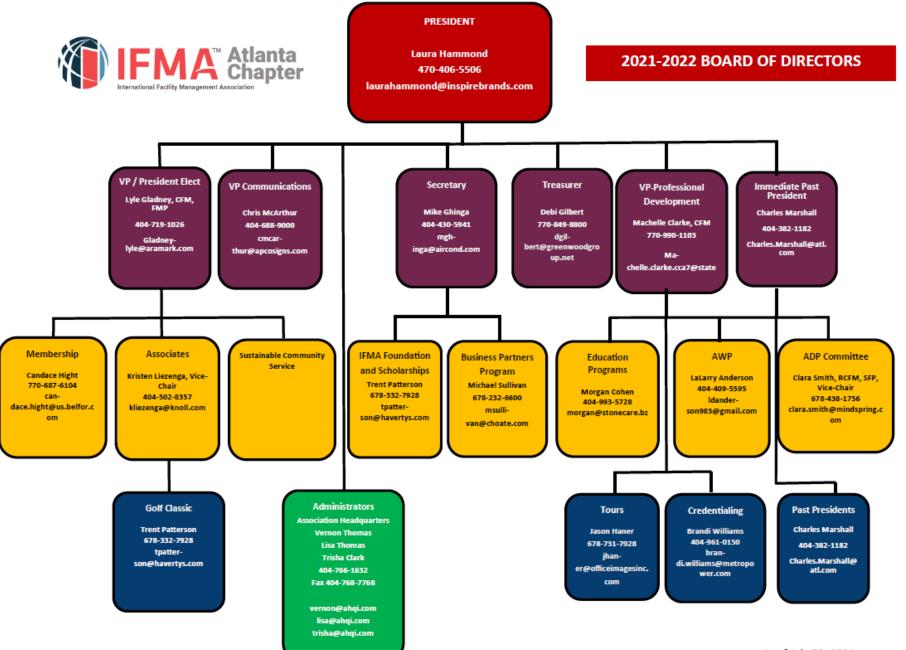


MIKE GHINGA Secretary



DEBI GILBERT Treasurer





2021-2022 SUSTAINING PATRONS



apcosigns.com















2021-2022 BUSINESS PARTNERS





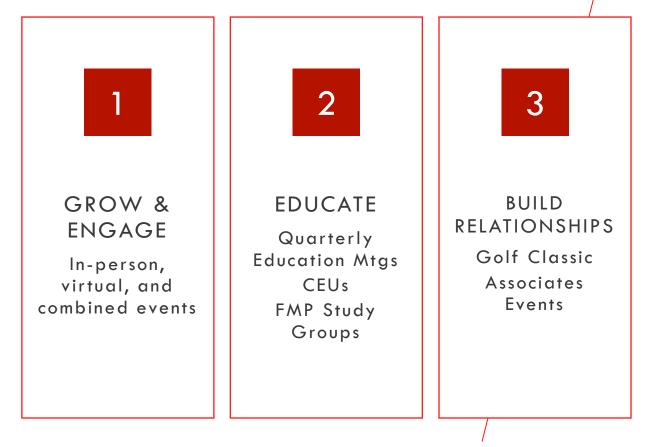




BALANCED SCORECARD

Each year the IFMA Atlanta Chapter Board updates its *balanced scorecard*. The scorecard contains seven objectives that provide purpose and accountability for the organization.

This year's focus was on reconnecting members in the wake of COVID-19 isolation via a creative mix of inperson and virtual events. The Board also worked on strengthening IFMA's financial position through a revamped Business Partners program.





BALANCED SCORECARD, ctd.





BUSINESS PARTNER MTG. & BOARD SWEARING-IN 7.27.21

SweetWater Brewing Company

The Board was sworn in virtually in June. This was our first opportunity to have an in-person ceremony, combined with our launch of the revamped Business Partner Program.



QUARTERLY EDUCATION & NEW MEMBER MTG 9.15.21



Piedmont Park, Magnolia Hall

Aaron Davis, Sr. Director of Asset Management at Hartsfield-Jackson Atlanta International Airport (ATL) shared his insights on how his team met the challenges during the COVID-19 pandemic.

BOARD MTG. AT VINO VENUE 11.15.21











QUARTERLY MTG., TOUR, & HAPPY HOUR 2.2.22





Reverb by Hard Rock Hotel Atlanta Downtown

Quarterly chapter meeting, FM tour, and Associates happy hour





BOURBON 101 EXPERIENCE 3.24.22





The Green Room, EY Building

Social, educational, & tour experience





QUARTERLY EDUCATION MTG. 5.18.22





CWC Office Furniture

Panel discussion on FM challenges during the COVID-19 pandemic





FINANCIALS & MEMBERSHIP

2:09 PM 04/24/23 Cash Basis

IFMA Atlanta Chapter Budget vs. Actual July 2021 through June 2022

| | Jul '21 - Jun 22 | Budget | \$ Over Budget | % of Budget |
|---------------------------------|------------------|------------|----------------|-------------|
| Income | | | | |
| Business Partner Program | 43,241.60 | 103,500.00 | -60,258.40 | 41.78% |
| Spring Classic | | | | |
| Fund Raiser | 18,843.11 | 6,600.00 | 12,243.11 | 285.5% |
| Registration | 12,358.00 | 6,720.00 | 5,638.00 | 183.9% |
| Total Spring Classic | 31,201.11 | 13,320.00 | 17,881.11 | 234.24% |
| Fall Golf Classic | | | | |
| Fund Raiser | 9,860.00 | 16,200.00 | -6,340.00 | 60.86% |
| Registration | 8,740.00 | 12,720.00 | -3,980.00 | 68.71% |
| Total Fall Golf Classic | 18,600.00 | 28,920.00 | -10,320.00 | 64.32% |
| IFMA Atlanta Workplace | -100.00 | 4,000.00 | -4,100.00 | -2.5% |
| Professional Development | | | | |
| CFM Course | 0.00 | 1,000.00 | -1,000.00 | 0.0% |
| Tours | 1,010.00 | 1,500.00 | -490.00 | 67.33% |
| Total Professional Development | 1,010.00 | 2,500.00 | -1,490.00 | 40.4% |
| Associates & Events | 2,815.00 | 8,000.00 | -5,185.00 | 35.19% |
| Chapter Dues | 41,358.58 | 32,000.00 | 9,358.58 | 129.25% |
| Registration Fees - Luncheons | 6,665.00 | 12,000.00 | -5,335.00 | 55.54% |
| Holiday Awards Banquet | 120.00 | 2,400.00 | -2,280.00 | 5.0% |
| Interest Earned | 11.07 | 15.00 | -3.93 | 73.8% |
| Total Income | 144,922.36 | 206,655.00 | -61,732.64 | 70.13% |
| Expense | | | | |
| Business Partner Reception | 1,323.65 | 3,500.00 | -2,176.35 | 37.82% |
| Administrative Expense | | | | |
| Administrative Fees | 75,996.00 | 76,000.00 | -4.00 | 100.0% |
| Bank Charge/CC Fees | 2,922.98 | 2,500.00 | 422.98 | 116.92% |
| Name Tags | 46.00 | 150.00 | -104.00 | 30.67% |
| Postage | 121.03 | 100.00 | 21.03 | 121.03% |
| Printing | 0.00 | 200.00 | -200.00 | 0.0% |
| Survey Monkey | 372.00 | 372.00 | 0.00 | 100.0% |
| Presidents Fund | 272.79 | 1,250.00 | -977.21 | 21.82% |
| Total Administrative Expense | 79,730.80 | 80,572.00 | -841.20 | 98.96% |
| Spring Classic. | 21,361.42 | 15,000.00 | 6,361.42 | 142.41% |
| Fall Golf Classic. | 11,586.44 | 15,000.00 | -3,413.56 | 77.24% |
| IFMA Atlanta Workplace. | 600.97 | 21,500.00 | -20,899.03 | 2.8% |
| Professional Development. | | | | |
| Monthly Luncheon Programs | 1,606.80 | 6,000.00 | -4,393.20 | 26.78% |
| Educational Seminars | | | | |
| Educational Seminars/CFM | 0.00 | 1,700.00 | -1,700.00 | 0.0% |
| IACET Annual Fee & Training | 1,095.00 | 1,095.00 | 0.00 | 100.0% |
| Total Educational Seminars | 1,095.00 | 2,795.00 | -1,700.00 | 39.18% |
| Total Professional Development. | 2,701.80 | 8,795.00 | -6,093.20 | 30.72% |
| Holiday Awards Banquet. | | | | |
| Venue and Catering | 1,658.95 | 7,000.00 | -5,341.05 | 23.7% |
| | | | | |

2:09 PM 04/24/23 Cash Basis

IFMA Atlanta Chapter

Budget vs. Actual July 2021 through June 2022

| | Jul '21 - Jun 22 | Budget | \$ Over Budget | % of Budget | |
|-------------------------------------|------------------|------------|----------------|-------------|--|
| Trophies | 150.72 | 1,500.00 | -1,349.28 | 10.05% | |
| Total Holiday Awards Banquet. | 1,809.67 | 8,500.00 | -6,690.33 | 21.29% | |
| Meal Service | 4,878.24 | 4,000.00 | 878.24 | 121.96% | |
| Board Meeting | 1,494.90 | 400.00 | 1,094.90 | 373.73% | |
| IFMA Leadership Trng | 0.00 | 3,000.00 | -3,000.00 | 0.0% | |
| Advocacy Day | 0.00 | 2,500.00 | -2,500.00 | 0.0% | |
| Membership | | | | | |
| Orientation/Design/Prntg | 0.00 | 3,500.00 | -3,500.00 | 0.0% | |
| Total Membership | 0.00 | 3,500.00 | -3,500.00 | 0.0% | |
| Associates. | | | | | |
| Associates Events | 3,851.97 | 6,000.00 | -2,148.03 | 64.2% | |
| Total Associates. | 3,851.97 | 6,000.00 | -2,148.03 | 64.2% | |
| World Workplace | | | | | |
| Hospitality Suite & Food & Bev | 3,606.31 | 2,500.00 | 1,106.31 | 144.25% | |
| WWP Chapter Pins | 0.00 | 500.00 | -500.00 | 0.0% | |
| Total World Workplace | 3,606.31 | 3,000.00 | 606.31 | 120.21% | |
| Community Services | | | | | |
| Volunteer Day | 0.00 | 1,500.00 | -1,500.00 | 0.0% | |
| Partner Meeting Sponsorship | 0.00 | 1,000.00 | -1,000.00 | 0.0% | |
| Total Community Services | 0.00 | 2,500.00 | -2,500.00 | 0.0% | |
| Accredited Degree Program - ADP | 250.00 | 1,900.00 | -1,650.00 | 13.16% | |
| ADP Contributions | | | | | |
| KSU IFMA Program | 0.00 | 5,000.00 | -5,000.00 | 0.0% | |
| GA Tech | 0.00 | 5,000.00 | -5,000.00 | 0.0% | |
| Total ADP Contributions | 0.00 | 10,000.00 | -10,000.00 | 0.0% | |
| IFMA Foundation Contributions | | | | | |
| IFMA Foundation Scholarship | 0.00 | 1,500.00 | -1,500.00 | 0.0% | |
| WWP Expenses/Scholarship Winner | 0.00 | 2,000.00 | -2,000.00 | 0.0% | |
| Total IFMA Foundation Contributions | 0.00 | 3,500.00 | -3,500.00 | 0.0% | |
| Sponsorships | | | | | |
| IFMA Atl Prof Scholarship WWP/3 | 0.00 | 4,500.00 | -4,500.00 | 0.0% | |
| Total Sponsorships | 0.00 | 4,500.00 | -4,500.00 | 0.0% | |
| Communications | | | | | |
| Media & Public Relations | 6.000.00 | 6,000.00 | 0.00 | 100.0% | |
| Year End Report | 0.00 | 250.00 | -250.00 | 0.0% | |
| Website | | | | | |
| Website Dev & Maint | 2,152.95 | 1,500.00 | 652.95 | 143.53% | |
| Total Website | 2,152,95 | 1.500.00 | 652.95 | 143.53% | |
| Total Communications | 8,152.95 | 7,750.00 | 402.95 | 105.2% | |
| Total Expense | 141.349.12 | 205.417.00 | -64.067.88 | 68.81% | |
| Net Income | 3,573,24 | 1,238.00 | 2.335.24 | 288.63% | |
| | | | | | |

THANK YOU

