

EDUCATE
ENGAGE
FOCUS
ACHIEVEMENT
COLLABORATION
BALANCE
SUCCESS
PROFESSIONAL
PARTNER
INSPIRATION
AID
ACCOMPLISH
EXCELLENCE
ENGAGE
PARTNER
BALANCED
EDUCATE
NOURISH
NETWORK
PARTNER

INSPIRATION
NETWORK
ACHIEVEMENT



DEVELOP
INSPIRE
ENGAGE
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**2016-2017
ANNUAL REPORT**



The Atlanta Chapter of IFMA is the premier, focused resource for professional development and innovative solutions in strategic facility management.

PURPOSE

Support a community that fosters vitality, momentum and impact for the facility management professional and associate members.

OBJECTIVES

Provide and engage Chapter members with opportunities that expand their professional growth, build business relationships and advance their career paths.

Inspire passion for the facility management profession that compels and engages facility practitioners to join and participate in the IFMA network, offers unique value with that participation and attracts volunteer leaders.

Sustain Atlanta Chapter of IFMA's financial integrity



Dear Members and Business Partners,

It is with great pleasure that I present to you the IFMA Atlanta Chapter – Year in Review for 2016-2017. This last year has been one of unsurpassed transformation for our chapter. Our Board of Directors, Committee Chairs, Members, and Volunteers have given up countless hours to bring to you a plethora of new and exciting changes to continue a path of growth for our chapter. I believe when you have completed reading this year's review you will be as excited as I am about what we have accomplished and where we are headed into the future.

Upon entering the office of President I felt as though our chapter needed change, but what kind? Change for the sake of changing was not what I was looking for. We started the physical year with a budget deficit and decreasing participation in our events. With that said, we went to you, our membership, and asked, "What are you looking for in your IFMA Atlanta Chapter?" I believe we answered with a resounding "We hear you!"

Over the course of the last year, we reinvented the previous Sustaining Patrons program, which had served us well in the past, but had begun to wane. The program was replaced with the Business Partners Program. This new program has increased our vendor participation rate, brought our budget back into profitability, and provided more accountability to our vendors for the use of funding. This has allowed us to provide better course offerings with all courses providing CEU's. We have offered Tours on a monthly basis to businesses such as Coca Cola, Porsche, and EY to name a few and all have been sold out!

Our annual Golf Outing at Chateau Elan was a huge success this year, with each hole sponsored and fun had by all. Two other events that come to mind were the Painted Pin event and the Lake Lanier boat cruise. Wow what awesome crowds at these sold out events!

In addition, another tremendous change this year was the complete transformation of our IFMA Atlanta Chapter [website](#). The new site provided us with the capacity to add our Buyer's Guide, which had been in discussion for many years. If you have not yet checked out the new website, you are in for a surprise and I highly encourage you to do so. You will not be disappointed!

Lastly, but certainly highest on our priority list, is the education of our Facility Management professionals. Our chapter continues to be the only chapter that is IACET certified to provide our membership with CEU's. In addition, we continue to partner with the Georgia Institute of Technology and Kennesaw State University to mentor students and provide scholarships encouraging students to enter and stay with the profession. We also partner with the IFMA Foundation to provide internship opportunities. Any way you look at it, we are here to pro-mote the Facility Management Professional.

As I look back at this year, I cannot help but be proud of all we have accomplished and I am humbled to have served as President for the best Chapter in IFMA. I would be remiss if I did not say thank you to all of you who have volunteered your time and energy to support this transformational year, so thank you all and please continue to serve.

Best regards,
2016-2017 President
Mabelle Clarke Pellegrini

Executive Committee



Mabelle Pellegrini
President



Joe Pearson
Vice President
President Elect



Teresa Cox
Vice President
Communications



Anthony Maddox
Treasurer



Joe Robertson
Secretary



Brandi Williams
Vice President
Professional Development



Christy Lowell
Past President

Committee Chairs

Amber Brown
Membership

Debi Gilbert
Communications & Associates
Special Events

David Privitera
Community Service

Dee Raya
IFMA Foundation and
Scholarships

Tom Haslach
Business Partners Program

Brandi Williams
Education

Aaron Davis
Atlanta Workplace

Ken Stephensen
ADP

Wendy Cowart
Golf Classic

Anthony Maddox
GCN Liaison

John Means
Sustainability

Jason Haner
Tours

Harriet Whelihan
Credentialing/CEU

PLATINUM



GOLD



SILVER



BRONZE



PATRONS

1electric

Chosen Janitorial

Environmental Service Partners, LLC

Maxair Mechanical, Inc.

One Diversified, LLC

grow and engage

educate

build relationships

collaborate

facilitate

develop leaders

maintain fiscal viability

Every year, the IFMA Atlanta Chapter board updates its Balance Scorecard. The scorecard is a document containing seven objectives, to provide purpose and accountability, to the organization.

Our monthly Programs, Associates Committee, Networking Events, New Member Breakfasts, Business Partners, FM Tours, Community Services, and Non-Profit Educational offerings remain strong. When coupled with the Chapter's strong Scholarships and IFMA Foundation support program, we have been able to create something with real value to our members and the community around us.

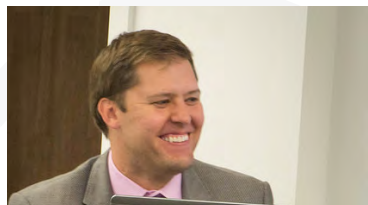
Highlights:

- Revamped IFMA Atlanta website
- Revamped the Sustaining Patrons Program to the Business Partners Program
- Published the Buyer's Guide, making it an available resource to our Facility Management community.
- Tours are a huge success as well as social events... sold out every time!

The Atlanta Chapter of IFMA is a tremendous venue for providing opportunities for its members to connect. Special tours and events, and exceptional educational programs encourage building friendships and strong business relationships for personal and professional growth. The Chapter also maintains robust mentoring programs for members who are new to the FM profession.



8 GROW AND ENGAGE





10 EDUCATE

An objective of the IFMA Atlanta Chapter is to provide significant educational opportunities to FM professionals to advance their careers and expand their professional growth. Notably, our Chapter has received the distinguished honor of being IACET accredited for all of its continuing education programs. IFMA Atlanta is the first Chapter in the international organization to receive this designation.





IFMA Atlanta participated once again in the Construction Education Foundation of Georgia and was able to introduce approximately 200 high school students, counselors and teachers to the field of Facility Management. Through that experience, we were also able to make more contacts with Gwinnett Tech and others in the FM “Community.”

We also directed some of the students to KSU and GT tables to learn about educational opportunities.



12 NETWORKING / BUILDING RELATIONSHIPS





The mission of the IFMA Atlanta Community Services Committee is to assist nonprofit organizations in improving their facilities, and maximizing the value of their facility dollars. This allows more of their funding to go to their program operations. The Committees are made up of Accredited Degree Program (ADP) Faculty, Staff Advisors, Chapter members who are graduates of the FM Programs, Chapter Officers, and students currently enrolled in the FM Program(s). These Committees coordinate, support and direct the shared goals of IFMA and each ADP to advance the FM profession. The Chapter also collaborates with the FM schools at Georgia Institute of Technology (GA Tech) and Kennesaw State University (KSU) through established Liaison Committees.



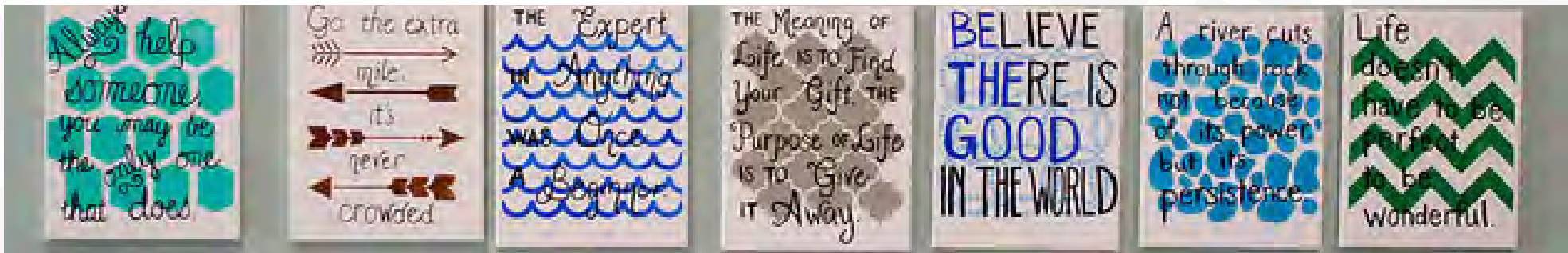
**IFMA Community Services report
for the period July 1, 2016 - June 30, 2017**

2016-2017 Nonprofit Partners:

- A Friend's House
- Atlanta Community ToolBank
- Big Brothers Big Sisters of Metro Atlanta
- Decatur Cooperative Ministry
- Lifecycle Building Center
- Project Community Connections, inc.
- The Elaine Clark Center

**148 Volunteer hours and
\$24,450 total In-Kind Donations
to Nonprofit Partners**

Special Thank you to Humphries & Co. for their
\$18,250 in-kind donations plus an
undisclosed amount of waived fees



16 FACILITATE

Do you ever wonder how a volunteer organization gets it all done? Association Headquarters is the organization behind the scenes of our IFMA Atlanta Chapter.

They manage payments for events, help run meetings, manage our database and provide general administrative support. We could not do what we do without their support.



Each year, the IFMA Atlanta Chapter recognizes distinguished members for outstanding achievements. Please join me in congratulating our 2016 Award recipients.



Debi Gilbert
Distinguished Member
Award



John Means,
accepting on behalf
of Charles Marshall
Achievement in
Facility Management



Amber Brown
Outstanding Associate
Award



Ken Stephenson
Martha Osborne
CFM Award



Haydn Fusia
Harry L. Ludwig, III
Community Service
Award



Kathy Roper
Anchor Award





Atlanta Workplace 2017, a one-day conference held February 17, 2017 for building professionals, was a great success. At the outset, the organizing committee's goal was to hold a reasonably priced event (under \$100) with a strong focus on education and networking. With 163 registered attendees, 9 breakout sessions on operations, sustainability and design, 30 vendors presenting information at tabletop displays, and 2 keynote speakers who spoke about Atlanta's present and future – the committee's goal was accomplished!

Thank you to the chapter members for their help on the committee!

For more information about Atlanta Workplace 2017, visit the website at www.atlantaworkplace.com

The next Atlanta Workplace will be held in 2019.

Don't miss out!





22 SPRING CLASSIC

On April 26th, 2017, the IFMA Atlanta Chapter members came together at Chateau Elan Golf Resort for a fun day of golf to support the IFMA Foundation. The IFMA Foundation's purpose is to provide greater educational opportunities to facility management professionals.

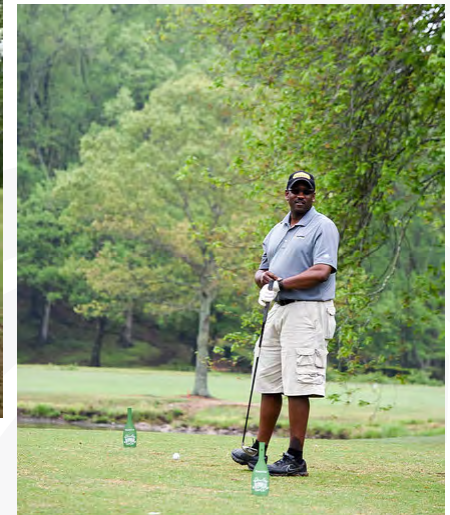
Associates sponsored all 18 holes and the silent auction was also a success. Due to this successful event the Chapter was able to contribute \$7,750.00 to the Foundation. Thank you sponsors!





24 SPRING CLASSIC





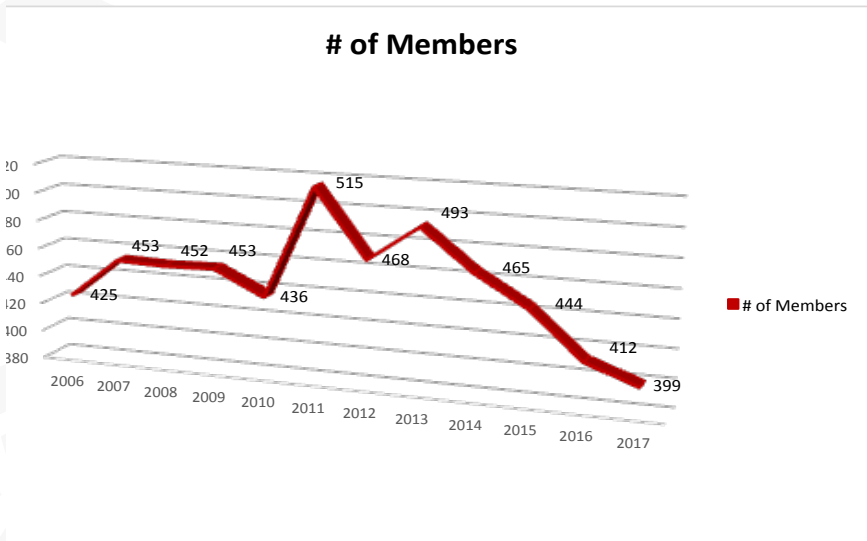
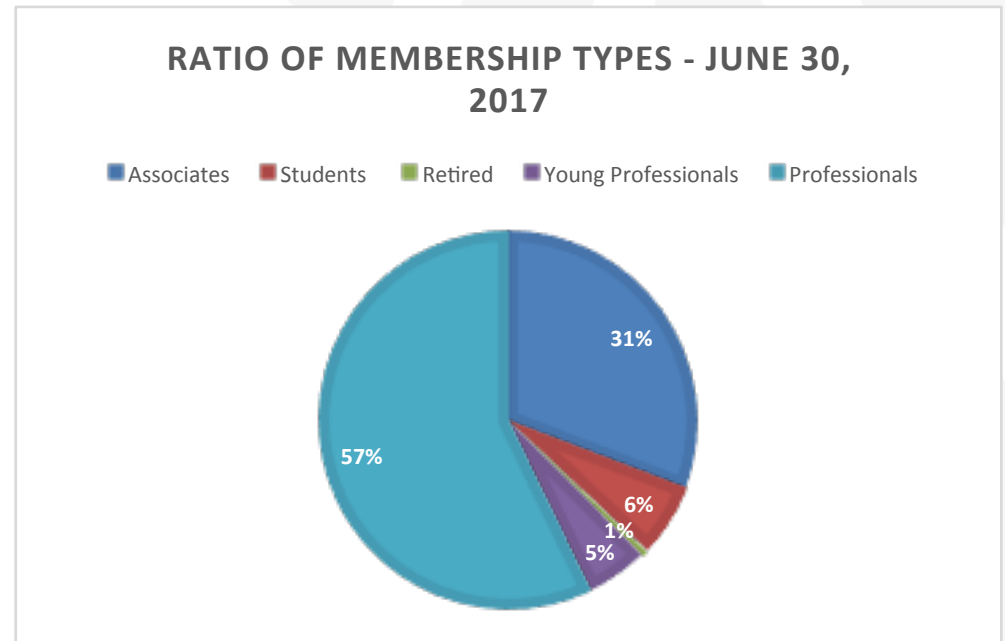
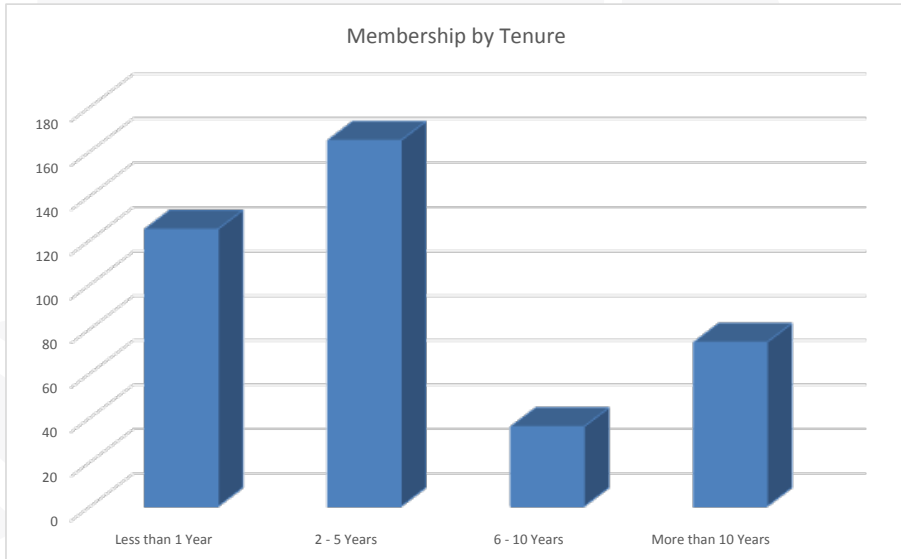
26 MAINTAIN FISCAL VIABILITY

The IFMA Atlanta Chapter Board holds monthly board meetings and an annual retreat to set goals for the coming year. Members of the Board are dedicated to providing sound financial stewardship and upholding the Chapter's mission of advancing the facility management profession.



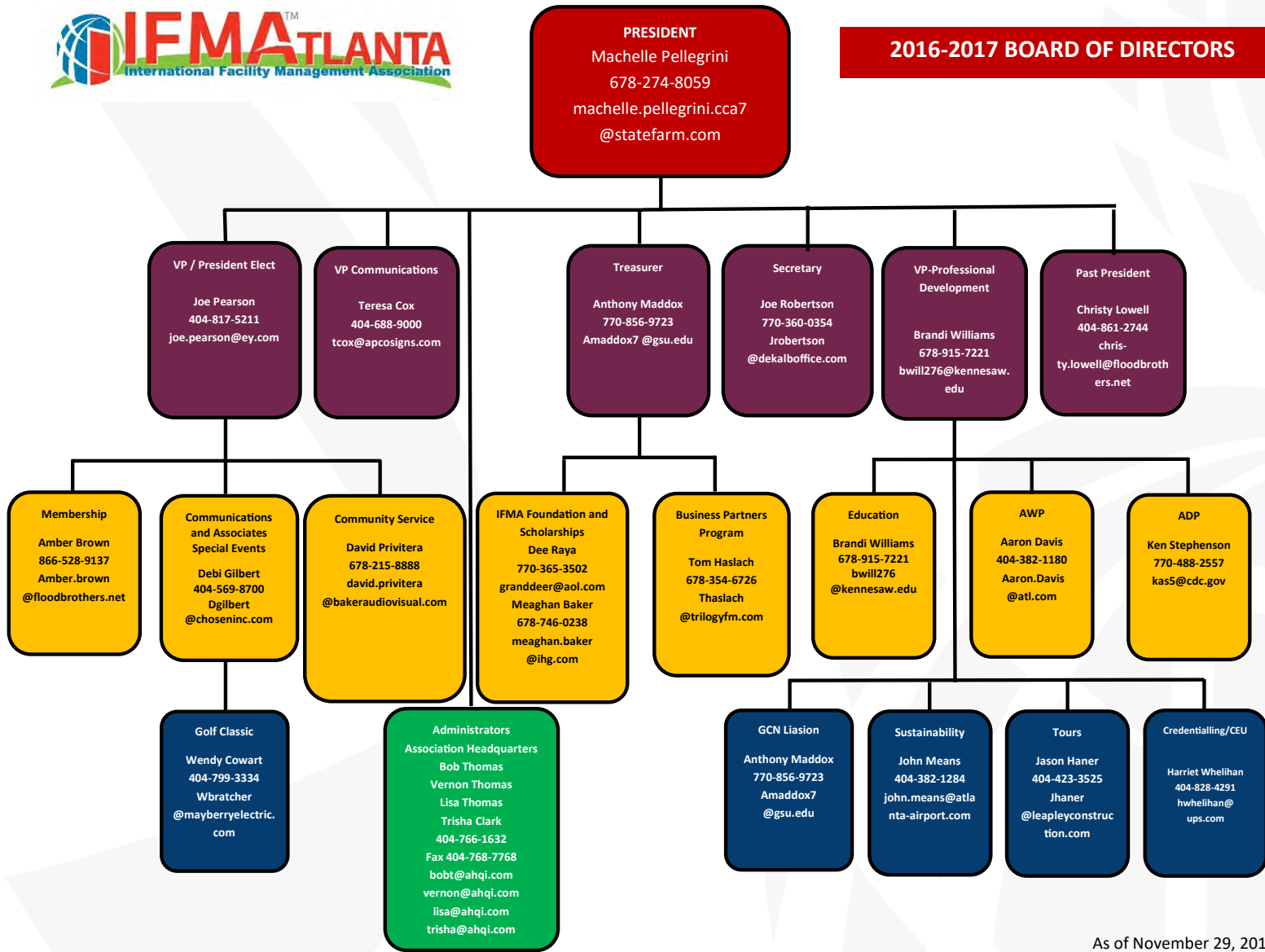
	Jul '16 - Jun 17	Budget	\$ Over Budget	% of Budget
Income				
Sustaining Patron Program	73,865.74	62,250.00	11,615.74	118.66%
Total Spring Classic	26,042.65	41,000.00	-14,957.35	63.52%
IFMA Atlanta Workplace	22,878.00	34,500.00	-11,622.00	66.31%
Total Professional Development	2,950.00	4,300.00	-1,350.00	68.61%
Associates & Events	22,251.79	6,575.00	15,676.79	338.43%
Total Fund Raisers	6,220.56	1,500.00	4,720.56	414.7%
Total Communications.	0.00	1,550.00	-1,550.00	0.0%
Chapter Dues	46,956.38	49,500.00	-2,543.62	94.86%
Registration Fees - Luncheons	5,135.00	17,000.00	-11,865.00	30.21%
Holiday Awards Banquet	5,445.00	3,200.00	2,245.00	170.16%
Interest Earned	47.18	70.00	-22.82	67.4%
Total Income	211,792.30	221,445.00	-9,652.70	95.64%

	Jul '16 - Jun 17	Budget	\$ Over Budget	% of Budget
Expense				
Sustaining Patrons Program	3,014.09	3,500.00	-485.91	86.12%
Administrative Expense	79,988.40	79,225.00	763.40	100.96%
Other Fund Raiser	2,970.00	1,425.00	1,545.00	208.42%
Spring Classic.	17,689.75	20,125.00	-2,435.25	87.9%
IFMA Atlanta Workplace-2017	24,395.54	23,000.00	1,395.54	106.07%
Professional Development.	2,650.80	3,880.00	-1,229.20	68.32%
Holiday Awards Banquet.	5,657.16	6,800.00	-1,142.84	83.19%
Meal Service	614.05	18,000.00	-17,385.95	3.41%
Board Meeting	240.99	400.00	-159.01	60.25%
IFMA Leadership Trng	4,155.38	2,500.00	1,655.38	166.22%
Advocacy Day	2,085.54	2,500.00	-414.46	83.42%
Membership	-196.28	3,500.00	-3,696.28	-5.61%
Associates.	21,513.42	6,500.00	15,013.42	330.98%
World Workplace	1,471.46	4,440.00	-2,968.54	33.14%
Community Services	296.50	2,500.00	-2,203.50	11.86%
Accredited Degree Program - ADP	1,039.62	1,900.00	-860.38	54.72%
ADP Contributions	15,000.00	15,000.00	0.00	100.0%
IFMA Foundation Contributions	7,750.00	7,750.00	0.00	100.0%
Sponsorships	1,310.20	4,500.00	-3,189.80	29.12%
Communications	14,308.92	14,000.00	308.92	102.21%
Total Expense	205,955.54	221,445.00	-15,489.46	93.01%
Net Income	5,836.76	0.00	5,836.76	100.0%





2016-2017 BOARD OF DIRECTORS



As of November 29, 2016