

PROFESSIONAL PROFILE



W. GLENN DYKE
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CLIENTS REPRESENTED

- Allstate
- AT&T
- BB&T
- Bain & Company
- Central Garden & Pet
- EY
- HD Supply
- IBM
- NCR
- Parsons
- PepsiCo
- Regions Bank
- RICOH
- Scholastic, Inc.

Glenn Dyke serves in a leadership capacity for CBRE's Global Workplace Solutions transaction and advisory team in Atlanta, Georgia. Through a dedicated account management structure, Mr. Dyke is responsible for providing advisory, brokerage and transaction services to various corporate and institutional clients, ensuring quality, consistency and continuity throughout a service delivery process that encompasses multiple, integrated services over a broad geographical platform. He specializes in implementing creative and cost-efficient real estate solutions for his clients by combining strategic planning and tactical execution across CBRE's platform.

Glenn has a proven track record of developing and expanding significant client relationships throughout his 25-year career with CBRE, completing and managing in excess of 2,000 assignments for corporate occupiers of space. His successful leadership in the marketing and delivery of process-driven, multi-market real estate services has been accomplished by combining his commercial real estate knowledge along with strong financial and negotiation skills.

Currently, Mr. Dyke is responsible for delivering brokerage and multi-market transaction management services for several large accounts. In addition to overseeing a staff of dedicated managers, he is directly involved in his clients' strategic initiatives around workplace optimization, cost reduction and portfolio management initiatives as well as the tactical execution of specific transactions.

Prior to joining CBRE, Mr. Dyke spent four years in the National Accounts Division of SunTrust Bank, Inc. He has also worked in a consulting capacity for Goldman Sachs & Company and the Resolution Trust Corporation, mainly in valuing real estate properties such as raw land, office buildings, industrial facilities and mixed-use developments.

Mr. Dyke has consistently been recognized by CBRE and within the industry for his skills and service. He is consistently a member of the firms Colbert Coldwell Circle, which is an exclusive honor only open to the top three percent of CBRE's professionals. His group was also recognized for their success in 2002 by receiving the CBRE Circle of Excellence Award, Million Dollar Club Award and the CBRE National Team Production Award for outstanding performance.

He is actively involved in the Vinings Historic Preservation Society, Peachtree Presbyterian Church and various animal rescue groups.

EDUCATION

- M.B.A., University of North Carolina at Chapel Hill
- M.S., City and Regional Planning, University of North Carolina at Chapel Hill
- B.S. Commerce, McIntire School of Commerce, University of Virginia

PROFESSIONAL AFFILIATIONS

- Atlanta Commercial Board of Realtors, Member
- National Association of Realtors, Member



PROFESSIONAL PROFILE

- CoreNet Global, Member
- Licensed Real Estate Salesperson, States of Georgia, Tennessee, North Carolina & South Carolina

SIGNIFICANT ACHIEVEMENTS

- Colbert Coldwell Circle – Multiple Years
- Top 10 Producer, Atlanta Commercial Board of Realtors, Multiple Years

Period	Firm (Employer)	Key Clients
1986– 1989	SunTrust Banks, Inc.	Various Banking Clients
1989– 1991	MBA & Masters in City & Regional Planning, University of North Carolina at Chapel Hill	N/A
1991– Present	CBRE, Inc. (Atlanta)	BB&T, EY, Regions Bank, PepsiCo, IBM, Electrolux

