Executive Board 1992

President:
Kim Weiss
*Long, Aldridge & Norman*
(404) 527-4045

Vice President:
Tom Vernon
*ADP*
(404) 980-2640

Secretary:
Pete Conlin
*BellSouth Enterprises, Inc.*
(404) 249-4126

Treasurer:
Margaret Sherrod
*The Coca-Cola Company*
(404) 676-6688

Past President:
James Pelger
*Rockwell Int’l Missile Systems*
(404) 497-5613

Regional Vice President:
Lanny Felder
*Blue Cross/Blue Shield of Florida, Inc.*
(904) 791-6756

IFMA HOUSTON

*INTERNATIONAL HEADQUARTERS*
1 Greenway Plaza, E., 14th Floor
Houston, TX 77046
(713) 623-4362
(800) 359-4362

GREETINGS FROM THE PRESIDENT

So ends another “facility year”. I want to
take this opportunity to attempt (with the help
of all officers and committee chairs) to list
those who made IFMA Atlanta 1992
happen:

Allied Fibers
Tim Amerson
Judy Barber, Membership Chair
Barnett Business Services
BellSouth Enterprises, Inc.
Bob Berntsen
Kathy Brackett, Membership
Robin Bruce, Public Relations
Don Brumbelow, Sponsors
The Coca-Cola Company
Confederation Life Insurance Co.
Pete Conlin, Secretary
Haidee Courson, Newsletter
Matt Dawson
Rick Dixon
Facility Relocations
Kathy Farley, Membership
Lanny Felder, SE Region Vice President
Julie Gardner
Michael Grant
Kim Grossheime
Dorothy Harris, Awards
Geraldine Harrison
Haworth, Inc.
Ray Hayford
Herman Miller
Interface Floor-Systems, Inc.
Ivan Allen Company
Trish Jackson
JG Furniture Systems, Inc.
Bill Jones
Phil Jones
The Knoll Group
Mark Lackey

December 1992

Landmarks Pacific Group, Inc.
Barbara Langhans
Jaime Lanier
Long, Aldridge & Norman
Harry Ludwig
Jean Lusso
Malcolm B. Weiss & Associates
The McAleer Group
Gene Meany, Membership
Armen Meir
Milliken & Company
Christine Neldon
Jim Pelger, Past President
Steve Pelham
Margaret Sherrod, Treasurer
Monica Stein, Programs
Sunbelt Printing
Ed Rondeau
Rich Roy
Royal Cup Coffee, Inc.
Mary Smith
Patti Swiercz
Attila Szekes
United States Gypsum, Inc.
Paul Valvo
Tom Vernon, Vice President
Vertical Services
Nancy Warner
WBB, Inc.
Wegman Associates, Inc.

(continued on page 2)
Greetings
(continued from page 1)

Someone might not have been listed and I want to thank all of those inadvertently left out too. We've had a great year. The Executive Board and I want to thank all of you for your tremendous support. I hope you will continue to show your strong support in 1993. We have a great group of professionals coming in. This past year, as President, has not been about being in charge, but in taking and providing direction recommended by those around you. Thank you for the honor. I hope I have come close to meeting those needs.

In closing, many of you know my position in the law firm is being consolidated after the January relocation. Let me share with you some thoughts that give me motivation and, hopefully, they will do the same for you.

"In the ocean of life the isles of Blessness are smiling, and the sunny shores of your ideal awaits your coming. Keep your hand firmly upon the helm of thought. In the bark of your soul reclines the commanding Master; He does but sleep; wake Him. Self-control is strength; right thought is mastery; calmness is power. Say unto your heart, 'Peace be still.'" — James Allen

Next year in serving as Past President, I'll be helping with the Newsletter, the Awards/Officers Installation, and the SE Regional Meeting. More volunteers are always welcomed. Happy Holidays and see you in 1993!

Kim Weiss

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Third Annual Awards Banquet

Date: December 18, 1992 Networking 11:15; Luncheon 11:45
Location: JW Marriott - Lenox
Cost: Members $25; Nonmembers $35
Reservations: Barnett Business Services, 681-5344;
Call by December 14, 1992

Our December 18th luncheon is a special meeting. We will install our 1993 officers and celebrate our third annual awards meeting.

1. Overall Achievement in Facility Management
2. Project Achievement in Facility Management
3. Outstanding Allied Member
4. Outstanding Affiliate Member

This festive holiday luncheon is for all IFMA Atlanta members and their associates. It will be a great time to show your associates what your association is doing for you and your company’s bottom line.

Come help us celebrate the holidays and recognize the outstanding achievers in our midst!

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Quarterly Calendar

<table>
<thead>
<tr>
<th>DECEMBER</th>
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<tr>
<td>18</td>
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<table>
<thead>
<tr>
<th>JANUARY</th>
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<td>20</td>
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<td>29-30</td>
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<table>
<thead>
<tr>
<th>FEBRUARY</th>
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<tr>
<td>17</td>
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SPONSORSHIPS

By Don Brumbelow

IFMA Atlanta is growing and maturing into the premier organization for facilities managers in our area. The State of Georgia now has the highest number of corporate sustaining members of IFMA in the United States and we are proud of our corporate support.

Rather than soliciting sponsorship for major events in 1993, we have developed sponsorship levels with appropriate recognition for each level of support for Allied/Affiliate Sponsorships only as follows:

$2,500 - Gold Sponsor
Free (8 of 10 seat) reserved table with company signage at Banquet.
Name listed as Gold Sponsor in all programs, newsletters and signage at luncheons.
First choice of available space (one space) at Vendors Fair.
"Spotlight" feature in one newsletter.

$1,500 - Silver Sponsor
Free (8 of 10 seat) reserved table with company signage at Banquet to be purchased at cost of food.
Second choice of available space at Vendors Fair.
Name listed as Silver Sponsor in all programs, newsletters and signage at luncheons.
"Spotlight" feature in one newsletter.

$500 - Bronze Sponsor
Third choice of available space at Vendors Fair.
Name listed as Bronze Sponsor in all programs, newsletters and signage at luncheons.
All sponsors are encouraged to recruit at least two new professional members each year.

We continue to seek ways to make IFMA Atlanta stronger. Sponsorship is a key element in sustaining our growth and your continued recognition by our members.

The Co-chairs of the Allied/Affiliate committee (Nancy Warner and Steve Pelham) are to be commended for their effort and planning.

November Recap

At our November meeting, Mr. Graham Scott, Vice President of Technical Advisory Services and Vice President of Service Management, Inc. for Interface Flooring-Systems, Inc. presented "Factors Affecting Carpet Appearance Retention."

Although performance (wear) and maintainability are important, carpet appearance retention is probably most critical to keeping carpet customers/end-users satisfied with a product. We want carpets that "resist change, stay new looking and don't show traffic."

Years of research and testing have given Mr. Scott some answers as to how to identify construction characteristics of these products. Factors that affect appearance retention include: face weight, pile height, balanced construction, density, spinning system, twist levels, heat setting, fiber modification ratio, pile lay, denier per filament, hand and fiber choice. No wonder we're confused!

It is extremely important to know what you need from a carpet and to deal with a mill that is prepared to show you before the sale what to expect for long term appearance retention based on wear, soiling and maintenance factors. Take the time to get the correct specification and a responsive mill as a partner in your project.

Our thanks to Mr. Scott for a very interesting and informative program.

Congratulations

Joel Laseter of Randal & Laseter is this month's winner of the free luncheon which is donated monthly by Jaime Lanier at Interface Flooring-Systems, Inc.
UPCOMING SPEAKER

In January, Mr. Jeff Floyd of Sizemore Floyd Architects, whose firm is the 1996 Olympic Master Planners, Programmers and Architects for All Olympic Venues, will speak about "Olympics 1996".

Atlanta Committee Chairpersons

Awards: Dorothy Harris
Contract Interior Consultant
461-2805

Education: Attila Szekes
Facility Management Consultant
565-1445

Membership
Chair: Gene Meany
604-5416
Fax: 604-5538

Prospective: Mike Denson
249-2542

New: Kathy Farley
572-4934

Directory: Bob Berntsen
842-8277

Allied/
Affiliate: Steve Pelham
(706) 883-5206
Nancy Warner
395-1415

Newsletter: Haidee Courson
Wegman Associates, Inc.
368-0101
Fax: 263-9574

Nominating: Jim Pelger
(see Executive Board)

Programs: Monica Stein
612-1247
Fax: 612-1475

Public Relations:
Robin Bruce
Electrostatic On-Site Services
952-7602
Fax: 952-7642

Atlanta IFMA Chapter - Income Statement

Year-to-Date Actuals - November 23, 1992

<table>
<thead>
<tr>
<th>Income:</th>
<th>Expenses: continued</th>
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<tbody>
<tr>
<td>Membership Dues $ 8,710.00</td>
<td>Printing 6,532.05</td>
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<tr>
<td>Subscriptions 210.00</td>
<td>Secretarial Services 3,985.26</td>
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<tr>
<td>Donations 870.00</td>
<td>Executive:</td>
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<tr>
<td>Meetings 2,544.00</td>
<td>Travel 265.00</td>
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<tr>
<td>Registration-June Party 3,665.50</td>
<td>Foundation Donation 1,500.00</td>
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<tr>
<td>Primary Sponsorship</td>
<td>Other - Recertification 200.00</td>
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<tr>
<td>- June 5,045.00</td>
<td>Awards 782.80</td>
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<td>Booth Fees 7,950.00</td>
<td>Other 1,043.28</td>
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<tr>
<td>Donations - Awards Banquet 500.00</td>
<td>Expenses - June Party 5,556.75</td>
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<tr>
<td>Income Subtotal $39,494.50</td>
<td>Expenses - Vendors Fair 2,929.47</td>
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<tr>
<td></td>
<td>Expenses - Awards Banquet 953.84</td>
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<tr>
<td>Expenses Subtotal $33,956.75</td>
<td>Net Income (Loss) $ 5,537.75</td>
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New Year's Resolutions

According to WellAware, January 1992, yesterday is only a memory, tomorrow is but a dream; today is the only day we really have. This January, we can resolve to lose weight, get more exercise, stop smoking, drink less, etc., but the fact is - we still live our lives only one day at a time.

So, the most important question we can ask ourselves this January is: "How are we going to spend our moments this year?" We really can't make New Year's Resolutions; we can only resolve to take care of ourselves one day at a time.

...anybody can do that. If we can just concentrate on treating ourselves right for the next 24 hours, and the 24 hours after that -- then the whole 1992 of will take care of itself.

IFMA - Atlanta Chapter thanks the following for their support in sponsoring the 1993 Awards Banquet

Ghent Wilson of USG Interiors, Inc.
Brad Peterson of Landmarks Pacific Group, Inc.
Nancy Whitaker of WBW, Inc.
Gordon Elkins of Vertical Surfaces

December, 1992