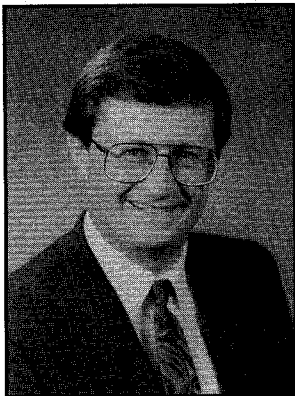





# ATLANTA NEWSLETTER

June/July, 1991

## June 19th Luncheon *Facilities Management Partnering in the '90s*



John Harris

The speaker at our June 19th luncheon is John Harris, owner of Corporate Environments of Georgia, Inc. John's topic is *Facilities Management Partnering in the '90s*.

Corporate Environments was recently selected as the furniture supplier by the Atlanta Committee for the Olympic Games. Corporate Environments is a full-service office furniture dealer, specializing in corporate projects in coordination with architect and

design firms. They primarily represent The Knoll Group products.

John has been in the office furniture industry for 20 years – ten years with a major manufacturer, and 10 years as a dealer principal. He spent several years in the Philadelphia/Washington, D.C. area, and has been in Atlanta for 11 years. John is actively involved in the Atlanta Chamber of Commerce and The Executive Committee.

**Lunch, at Trio Restaurant**, will start at 11:45 a.m. with registration and networking starting at 11:15 a.m. Reservations for lunch must be made by calling Barnett Business Services at 681-5344 by Friday, June 14th.

**The cost for lunch** is \$20 for members, \$30 for non-members, and \$35 for non-members without reservations. Guests are considered non-members.

Come join us for this relevant topic for facilities managers. ■

### June Reservations

To make reservations for the June 19th luncheon, call Barnett Business Services at 681-5344 by Friday, June 14. ■

## July 17th Luncheon *Integrating Design and Facility Management*

Gwen Osgood, President of Osgood & Associates, will be our July speaker. Gwen is an inspirational and motivational speaker and will talk with us about *Integrating Design and Facility Management*. She will address communications issues between the designer and facility manager that start from the inception of concept to the finalization of a project.

Gwen is active in her profession serving on the Board of Directors of the American Society of Interior Designers and on the Interior Design Advisory Board for the department of Art at the University of Georgia. As a native Atlantan, Gwen's community service activities are extensive. She serves as Chairman of the Y.W.C.A.'s Board of Trustees and is a frequent fundraiser for the United Way, the Woodruff Arts Center, and Fernbank's Museum of National History. She has received numerous design awards and is an accomplished public speaker.

Osgood & Associates is a 38-employee national design firm based in Atlanta. The firm was recognized by Interior Design Magazine as one of the Top 100 "Interior Design Giants." Since its formation in 1987, the firm has become widely known for its award-winning design projects. It offers services in interior design, graphic design, signage, site planning, landscape design, architecture, and investment art consultation. Major clients include Apple Computer, Bechtel Corporation, Coca-Cola USA, and Delta Air Lines.

**Lunch, at the Merchandise Mart**, will start at 11:45 a.m. with registration and networking starting at 11:15 a.m.

**The cost for lunch** is \$20 for members, \$30 for non-members, and \$35 for non-members without reservations. Guests are considered non-members.

You don't want to miss hearing this great speaker talking on a timely topic. See you in July. ■

### July Reservations

To make reservations for the July 17th luncheon, call Barnett Business Services at 681-5344 by Friday, July 12. ■

## May Meeting Recap



*Felicia McAleer*

Felicia McAleer's presentation *Your Career in Facilities* included information about the professionalism that should be present in any responsible position. She focused on the importance of:

- Career Planning
- Image Consciousness
- Research and Preparation

Each professional needs to see themselves as a total package which includes developing a personal portfolio. To do this requires developing a professional resume or brochure, an appropriate appearance, and a

complementary interviewing style. Other important career-related activities include networking, job positioning, job campaigning, and financial planning. ■

## Southern Region Leadership Conference

**May 17-19**



Tennessee

The weekend of May 17-19 found several of our chapter members in Memphis at the Southern Regional Leadership Conference. The Memphis Chapter hosted the Conference, led by Jean Lusso, our Regional Vice President.

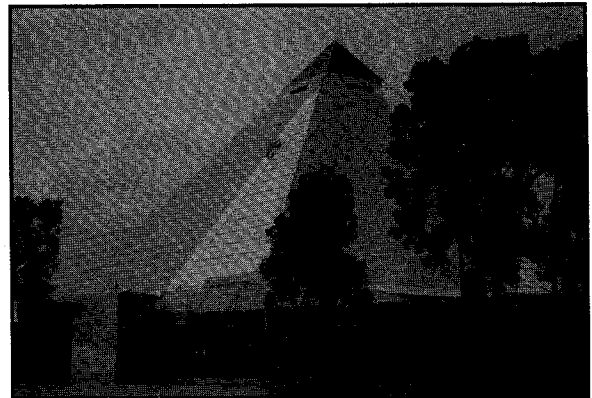
We started the weekend on Thursday evening with a tour of the Great Pyramid, a sports arena under construction in Memphis. Rosser-Fabrap designed the interior of this building. It is reputed to replicate the second largest pyramid in Egypt. What an experience!

This tour was followed by dinner at the Spaghetti Warehouse and a trip to Beale Street, home of the Blues. Friday's meetings were informative, educational, and interesting. We interrupted the meetings long enough to see the famous Peabody Ducks and to eat our weight in ribs.

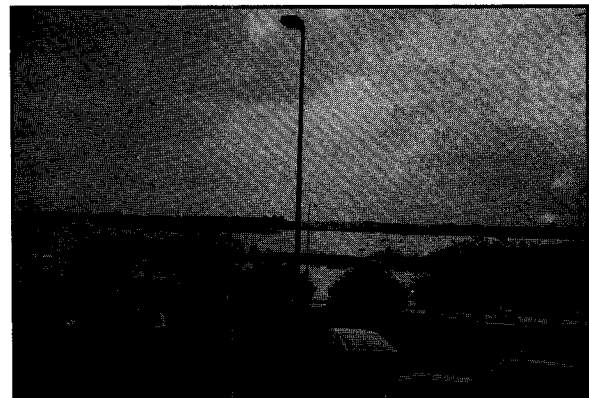
Friday evening's cocktail party and dinner at the pier ended early when the skies opened up and dumped rain (an experience we Atlantans know nothing about), discouraging us from touring the Great American Bar-B-Que cook-off. Some of us stayed over and finished our Memphis trip with tours of the Catherine the Great Exhibit, Graceland, the Bar-B-Que Cook-off, more Beale Street, the Amphibious "Duck" tour of the city, and a riverboat ride on the mighty Mississippi.

It was a great weekend and wonderful for developing or strengthening our networks with fellow facility managers. ■

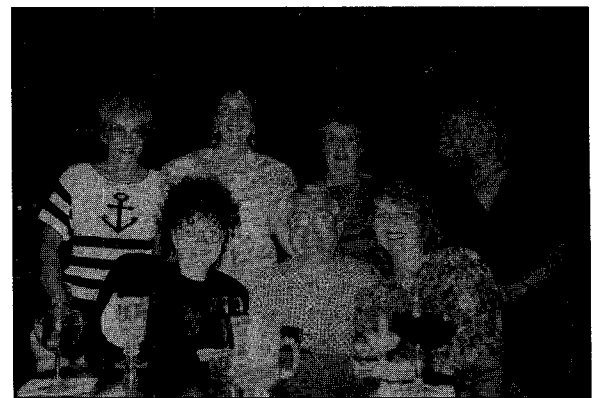
## Memphis Memories



*The great Pyramid building—Memphis' wonder of the world.*



*Good way to end a busy day—sunset in front of the Pier Restaurant on the waterfront of the mighty Mississippi.*



*Bill Bower's harem at the Peabody Hotel. Seated L. to R. - Dorothy Harris, Bill Bower, and friend. Standing L. to R. - friend, Jean Lusso, Martha Osborne, and friend.*

**Wear your IFMA  
lapel pin proudly.**

## Update on Recycling Pilot Program

As most of you know by now, Pete Conlin, Operations Manager at BellSouth Enterprises, Inc., has consented to direct the pilot recycling project. Pete has proven leadership skills and will bring value to this effort.

Hopefully, you have already received a personal letter from Pete giving you an even better understanding of what you can do to contribute to the success of providing employment to disabled individuals in Atlanta by recycling computer paper.

You are encouraged to call Pete at 249-4126 with questions, comments, or contributions if this is something that fits with the goals of your company. Thank you in advance for your assistance. ■

## Benchmark Survey Response

Professional and associate members - please respond to the Benchmark survey that should have just arrived from National. ■

### 1991 Patrons



#### Diamond

Allied Fibers  
MCI Communications  
The Knoll Group

**Gold:** Armstrong

**Silver:** Ball Stalker Company  
BASF Fibers  
Bentley Mills  
Corp. Environments of GA  
Dupont Flooring Systems  
Interface Flooring Systems

**Bronze:** Baker Furniture  
Key Wallcovering, Inc.

(more names needed)

Call Margaret Sherrod, 676-6688

## From the Desk of Professor Howie Didit by M. Weiss



Malcolm Weiss has agreed to ghost write for our professor. In coming issues watch for new technologies, products, and ideas to be brought to your attention. Malcolm Weiss is president of Malcolm B. Weiss & Associates.

Each month he will be asking us for information, articles, and stories relevant to our profession that can be printed in our IFMA Atlanta newsletter.

This month, since recycling of all materials is becoming so important, he has included an article from *The New York Times*, Business Section.

## Using Sound Waves on Dirty Dishes

by Kathleen M. Berry

A small company in California has invented a water-saving dishwasher that removes particles of food from dishes using ultrasonic waves in the same way that jewelry is cleaned. The concern, Ultrasonics Products Inc. of Channel Islands Harbor, CA, is a subsidiary of a British company that makes jewelry cleaning equipment.

The dishwasher is made for restaurants, and in California, many of them have had to cut their water use because of drought, said Dave H. Evans, the company's president, who declined to give the dishwasher's price.

The dishwasher contains a 30-gallon tank with two metal transducers. The transducers convert electrical signals into high-pitched, high-frequency sound waves under water. The waves generate high-temperature, high-pressure bubbles, which bounce off the dishes, jarring food particles loose. The cleaning period lasts less than five minutes.

A conventional commercial dishwasher typically uses 60 to 80 gallons of water per cycle, but the ultrasonic dishwasher recycles its water. Two filters drain food particles, grease and fat, leaving the original 30 gallons for the next cycle. Water is changed every two weeks. The typical machine saves 250,000 to 500,000 gallons of water annually, Mr. Evans said. ■

### New Luncheon Prices

Effective as of the May luncheon, prices will be as follows:

- Member - \$20.00
  - Non-member - \$30.00
  - Non-member without reservation - \$35.00
- (Guests are considered non-members.)

## Member Spotlight

### Howard Chapman



Howard Chapman has been involved with IFMA for four years and has been Treasurer since 1990. Howard relates, "I joined IFMA when I was Director of Administrative Services at Alston and Bird, which is now the largest legal firm, numbers-wise, in Atlanta. I had been a member of the Association of Legal Administrators for a number of years and

really found that because my job had focused on the facility side that IFMA was much more in line with my area of responsibility. My first contact with IFMA was through Anne Shrock at King and Spalding and John Tuttle at Powell Goldstein."

Howard worked for Alston and Bird for 14 years before joining Atlanta Legal Copies eight months ago. Howard waxes enthusiastic about his new employer and its potential in the marketplace. Atlanta Legal Copies was established two years ago and now has over 300 employees in three cities—Atlanta, Washington, D.C., and Toronto, Canada. They provide quick copy services and on-site facility management services primarily for the legal profession. Howard manages the on-site contract facility management services comprising of 18 sites with over 100 employees. These services include providing employees and equipment for general administrative services such as mail, messenger, copy, fax, and office supplies. Site sizes range from a one-person service to 21 employees providing service seven days a week.

Howard and his wife and two children, ages seven and three, live in Senoia in Coweta County on a 40 acre tract with a 10 acre lake. In his spare time—does this man have spare time?—he builds and races hobby-class stock cars.

When asked why IFMA was important to him, Howard responded, "IFMA is a great place to network and to stay abreast of the new information, technology and trends in facility management. IFMA programs are also very beneficial to me in doing my day-to-day job." Howard's parting words to IFMA members, "Get involved as much as possible. The more you get involved, the more you learn. And also take advantage of national conferences whenever possible. They're very beneficial and educational."

Now you wonder why Howard is such a busy fellow? ■

## IFMA Awards

Each year IFMA Atlanta gives two awards to professional and associate members—the Achievement in Facility Management Award and the Distinguished Member Award.

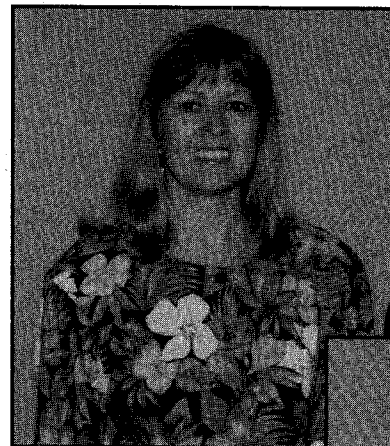
The Achievement in Facility Management Award is presented to the facility management executive or staff specialist whose facility management program, idea or project has successfully contributed to his or her organization's facilities. The purpose of this award is to enable winners to share their best facility management techniques with other IFMA members.

The Distinguished Member Award is the highest recognition that IFMA gives to a facility management executive. It is presented annually to a member for outstanding contributions to the IFMA local Chapter and the profession of facility management. Recipients represent the best in leadership and are a credit to their organizations, their communities, IFMA, and the facility management profession.

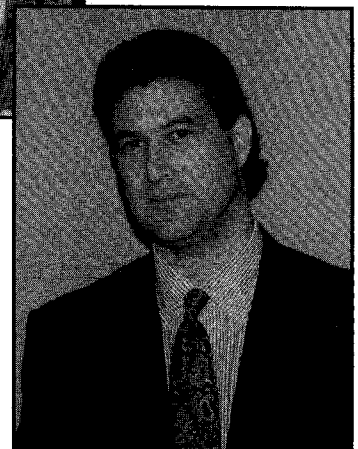
IFMA Atlanta also gives two more awards: an award to an outstanding Allied member and an award to an outstanding Affiliate member. These awards are based on contributions to IFMA Atlanta and facility management in general.

These awards are presented at the Awards and Installation of Officers Banquet held at our December meeting. Be prepared to make your nominations for these awards when you receive your ballot in late summer. ■

## New Members



*Kathy Brook,  
Fidelity National  
Bank*



*Keith Rodbell,  
Pointe Construction  
Services*

## Membership Information



IFMA welcomes the following new members who joined us during April and May:

- |                    |                    |
|--------------------|--------------------|
| ★ Ken Murray       | ★ Paul Valvo       |
| ★ Kathy Brook      | ★ Marie McNally    |
| ★ M. Atef Sharkawy | ★ John C. Fleisher |
| ★ Carole Dortch    |                    |

## Membership Drive

In our continuing quest to increase our IFMA chapter membership, we are building a list of potential professional members. We plan to contact these prospective members by telephone during the second or third week in June.

Tim Amerson has graciously offered us the use of telephone banks at The Emory Clinic for making these important calls. If you know of any good professional prospects, please send the specifics (name, company and telephone number) by facsimile to Judy Barber at (404)551-1450 (FAX). Better yet, bring your prospects to our June luncheon meeting and let them pick up the membership information that will be available there.

Please remember that we are focusing our efforts on boosting our professional membership only since our wait list for allied/affiliate memberships is hovering around thirty at this time.

## "For Members Only"

Watch this newsletter for forthcoming details on a "For Members Only" outing that promises to be interesting, informative, and a lot of fun. ■

## New Member



Col. Paul V. Valvo,  
U.S. Army

## Upcoming Events

### June Networking

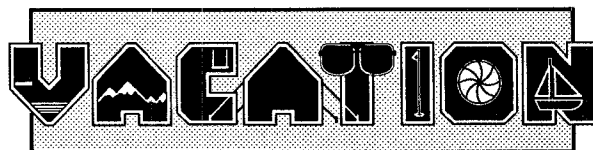
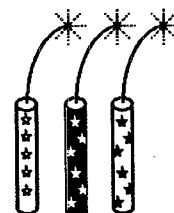


Networking helpers will be contacting members throughout the month to get together as small groups. Be looking for a call from a fellow IFMA member inviting you to participate. For further information, contact Sharon Challis at 448-0203.

## July Meeting

Date: Wednesday  
July 17, 1991  
Time: 11:45 a.m.  
Place: Merchandise Mart

Gwen Osgood, President of Osgood & Associates, will talk about *Integrating Design and Facility Management*. Don't miss hearing this outstanding speaker. ■



## Newsletter News

We will not publish a newsletter in July. As a reminder, we will mail postcards before the July meeting.

Martha Osborne, newsletter chairman, needs a volunteer to write the member spotlight articles. This requires writing only five articles through the end of 1991. Call Martha at 442-4004 if you can help. ■



### IFMA...

Atlanta Newsletter is a monthly publication prepared and distributed to IFMA members. Non-members may purchase subscriptions upon request. To subscribe, call Judy Barber at 551-1829.

Editor:	Martha Osborne
Photographer:	Jeff Reeves
Subscription cost:	\$30/year

## IFMA Executive Committee

**President:** James Pelger, Rockwell Int'l. Missile  
497-5613

**Vice President:** Kim Weiss, Long, Aldridge and  
Norman  
527-4045

**Secretary:** Tom Vernon, ADP  
980-2640

**Treasurer:** Howard Chapman, Atlanta Legal Copies  
688-2222

**Past President:** Martha Osborne, DCA  
442-4004

**Regional Vice President:** Jean Lusso, The Coca Cola Company  
676-4053

**Atlanta Chapter:** P.O. Box 133, 1579-F Monroe Dr., NE  
Atlanta, Georgia 30324

**Secretarial Service:** Barnett Business Services  
P.O. Box 755, Cumming, GA 30130  
Atl. #: 681-5344

**IFMA (Houston):** 713-623-4362; 1-800-359-4362

### IFMA Chairpersons

**Awards:** Dorothy C. Harris, Rosser Fabrap Int'l  
888-6903

**Education:** Open - Need a volunteer

**Public Relations:** Polly Harper, Wm. Leonard & Co.  
252-9700

**Job Bank:** John Steffes, Northern Telecom, Inc.  
661-5350

**Membership:** Judy Barber, Contel  
551-1829

**Networking:** Sharon Beusse Challis, Contren  
448-0203

**Newsletter:** Martha Osborne, DCA  
442-4004

**Nominating:** Martha Osborne, DCA  
442-4004

**Programs:** Monica Stein, Osgood & Associates  
688-3600; Jaime Lanier, Interface  
Flooring, 956-8660

**Social Events:** Kim Harden, Baker, Knapp and Tubbs  
266-0501

**Sponsors:** Margaret Sherrod, Coca Cola USA  
676-6688

**Research Liaison:** Open - Need a volunteer

## 1991 Calendar of Events

### June

Wed., June 19 Luncheon - Trio Restaurant  
Speaker: John Harris,  
Corporate Environs

Mon., June 24 Executive Com. Meeting

### July

Wed., July 17 Luncheon - Merchandise Mart,  
Monte Carlo Room, Speaker:  
Gwen Osgood, Osgood & Assoc.

Mon., July 22 Executive Com. Meeting &  
Newsletter deadline

### August

Wed., August 21 Luncheon - Merchandise Mart  
Speaker: Bill Leonard,  
Wm. Leonard & Co.

Mon., August 26 Executive Com. Meeting &  
Newsletter deadline

### September

Wed., September 18 Luncheon - Merchandise Mart  
Speaker: Michael Loia, Contract  
Architect

### October

Wed., October 16 Luncheon - Merchandise Mart  
Speaker: Jung Brannen, CADD  
Research Dev. Corp.

### November

**November 9 -13 IFMA '91 Annual  
Conference San Diego, CA**

Wed., November 20 Luncheon - Merchandise Mart  
Speaker: Terry Tennel, *In House  
Versus Outside Maintenance*

Locations and speakers are subject to change. Consult your  
monthly newsletter for verification.

### Information Changes

If you have a change in your name, address,  
phone number, etc., call Judy Barber at  
551-1829, and she will pass the information on  
to the appropriate parties. ■