

# Kofi Smith

## Executive Director – Atlanta Airlines Terminal Corporation



Kofi Smith is the Executive Director of the Atlanta Airlines Terminal Corporation, which is responsible for managing approximately 6.8 million square feet of facility operations for the world's busiest airport, Hartsfield-Jackson Atlanta International Airport. In 2011 at the age of 35, Kofi was promoted to Executive Director becoming the youngest person to hold this position since the corporation's inception back in 1979.

Kofi received his Bachelors Degree in Industrial Engineering from the Georgia Institute of Technology in Atlanta, Georgia in 1999. In 2009, Kofi returned to Georgia Tech, where he received his Executive MBA in Global Business, concentrating in the areas of Global Markets, Global Supply Chain, Global Organization, and Global Trade.

The evidence of Kofi's leadership abilities date back to his collegiate years at Georgia Tech where he was selected as one of the three permanent Team Captains for the 1998 Football Season. That year Kofi set a school record which still stands today for the longest fumble recovery for a touchdown in school history (90 yards). Tech finished the 1998 season with a 10 – 2 record, winning the Gator Bowl over Notre Dame and was named co-ACC Champions.

Upon graduation in 1999, Kofi began his professional career at Milliken & Company, a textile and chemical manufacturing company located in LaGrange, Georgia. In the short period between 1999 and 2003 Kofi received four upward level promotions and was the recipient of the "2002 Manager of the Year Award" in the Floor Covering Division. He then took a three-year hiatus away from corporate America to pursue his football dreams within the indoor football leagues. He later reintroduced himself back into corporate America in 2007, entering into the facility management industry by joining Linc Facility Services from 2007 to 2010. During that time Kofi led more than 230 employees, managed more than 11 million square feet of facilities and was responsible for more than \$18 million in P&L. His customers included Fortune 500 companies such as General Mills and Delta Air Lines. The teams led by Kofi received the following awards; "2007 Best Mechanical Plant Award", "2007 Hall Fame Award for Customer Service", and "2008 Most Improved Mechanical Plant Award".

Kofi currently sits on a research project panel in Washington, DC evaluating the airline industry under the Airport Cooperative Research Program of the Transportation Research Board (TRB) and National Academies. In 2012, Kofi was named to the Atlanta Business League's 2012 Men of Influence.